# Executive Coaching Professional Learning

Texas Strategic Leadership

June 17, 2024

**Statewide Kickoff** 



Materials Site: r16.us/TSLEC

Propdown: June 17, 2024 - Statewide Kickoff - Executive Coaching



# Region 16 ESC Executive Coaching Team



**Tanya Larkin, Ed.D.**Executive Director



Nathan Maxwell, Ed.D.
Associate Executive Director



Syd Sexton
Executive Coach
and TSL Lead



Lawana Pulliam

Executive Coach
and TSL Lead





Rene Cano
Executive Coach
and TIL Lead



Cassie Swan
Performance Management
& Data Analyst



Christine Scroggs
Assistant Director
of Executive Coaching



Stephanie Phillips, Ed.D.

Executive Coach



# **Place the Ball!**













" I am so grateful for my TSL ESC **team** and the TSL statewide **team**.

I can bounce ideas off others, learn from others, gain ideas, and share ideas. \*\*



### **Gridiron Team Names**

Region 10 ESC
Empathy Empire
Performance Management Magnets
Mighty Metro Managers
PM Mavericks
Region 10 Renegades
Dallas Data Dominators

## Region 12 ESC Waco Wonders

"We are going to make your WONDER why you haven't done this work sooner!"

Region 20 ESC
Tactical Titans

# Region 15 ESC Madagascar Penguins

"Grit, spit, and a whole lotta duct-tape! Don't mess with the penguins! Just smile, wave, boys, smile and wave!"

Region 16 ESC
Region 16 Wranglers
"Harnessing Victory on the Field"

Region 6 ESC Outlaws "We Go Rogue" Region 4 ESC
District Advancement
Champions

"Leading the Charge in Region 4! We Dominate!"

Region 11 ESC
Panther City Pride

Region 19 ESC

Mountain Lions

"Define the Impossible!"

Region 3 ESC
Goal Diggers
"Digging Deep Achievable Goals"



# **Gridiron Team Names**

#### By ESC:

- 7 min
- Create, Refine, or Affirm your
   Gridiron TEAM NAME &
   TEAM TAGLINE.
- Create a poster of your **name** and tagline.
- Take a TEAM SELFIE with your poster. Email it to Christine.Scroggs@esc16.net
- Create a **TEAM CHEER**, (If time allows, for Bonus Points!)

Before you begin...





# Our Very Own Selfie Coach Ms. Zariyah Garland

"We don't stop playing because we grow old;

we grow old because we stop playing."



# **Gridiron Team Names**

#### By ESC:

- 7 min
- Create, Refine, or Affirm your
   Gridiron TEAM NAME &
   TEAM TAGLINE.
- Create a poster of your name and tagline.
- Take a **TEAM SELFIE** with your poster. Email it to Christine.Scroggs@esc16.net
- Create a TEAM CHEER, (if time allows, for Bonus Points!)







# We received a selfie we needed to share!





## **Learning Objectives**

Materials Site: r16.us/TSLEC

Dropdown: June 17, 2024 - Statewide Kickoff - Executive Coaching

#### By the end of this session, I will:

- Know the value of our incredible colleagues on the field with us.
- Understand critical moves for Coaching through the Onset of Strategic Planning.
  - Communicating the Purpose
  - Steering Committee Design
  - Preparing for the Landscape Analysis
- Be able to walk away prepared to guide those we serve in this work.

in order to...

#### **KNOW**

 The qualities, characteristics, and skillset of effective Executive Coaches

#### DO

Executive Coaching at the most effective level possible

#### BE

- Servant Leader
- Avid Learner
- High Expectations Standard Bearer
- Connector and Partner

Executive Coaching is...



the manifestation of servant leadership as one seeks to draw out, inspire, and develop the best and highest within people from the inside out.

The purposes of
a person's heart are
deep waters, but one who
has insight draws
them out.





Welcome to a Room of WINNERS!



## Our Game



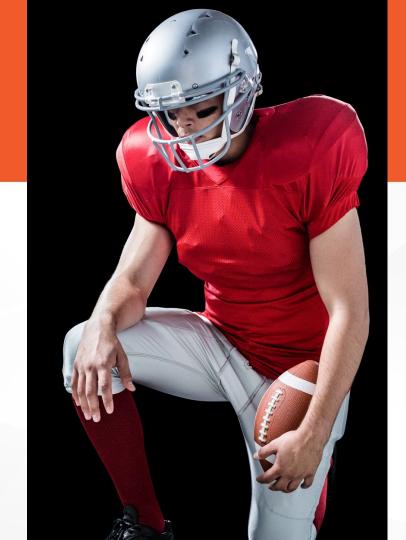
ESC TSL Teams will coach superintendents and leadership teams through key milestones aligned to key decision-making time periods



TEXAS Education Agency



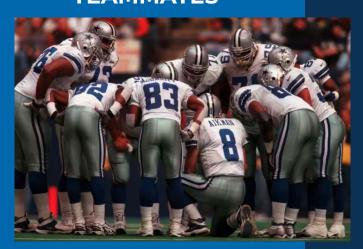
# Seasoned Players





### Walk-On...

Learning from the GREATNESS of our WINNING TEAMMATES



GROUPS OF 4: 2 seasoned, 2 new



**Seasoned TSL Executive Coaches** – both Leads and PMDS

#### **Share:**

- Your greatest insight in serving as a TSL Executive Coach
- Your most impactful "move" last year
- One thing you wished you would have done, or done more effectively

**New TSL Executive Coaches –** both Leads and PMDS

#### **Respond with:**

- One insight that inspired you
- A question that has emerged
- One action you plan to take based on what you learned from your teammates

Be prepared to share out whole group!







#### Servant Leader

Executive Coaches epitomize the essence of servant leadership, aimed at eliciting, inspiring, and nurturing individuals' innate potential from within, guided by a personalized sense of purpose.

#### **Continual** Learner

Executive Coaches are perpetual learners, continuously honina their skills through ongoing education, introspection, soliciting auidance from mentors. and nurturing a growth-oriented mindset.







#### Intentional Communicator

Executive Coaches excel in communication through dedicated, active listenina, emplovina deliberate questioning strategies to identify recurrent themes and patterns, guiding clients to delue beyond their existing thought paradigms, and facilitating the cultivation of newfound awareness and

#### **Trusted Partner**

Executive Coaches serve as steadfast partners. cultivating robust client relationships anchored in trust, mutual respect, empathetic engagement, ethical conduct, unwavering honesty, a servant-leadership ethos, and collaborative endeavors.



#### **Inspiring** Motivator

Executive Coaches provide inspirational quidance to empower clients in reaching their utmost potential, by skillfully facilitating the realization of tangible outcomes and seamlessly integrating newfound awareness into actionable behaviors.



#### **Strategic Challenger**

Executive Coaches leverage their keen awareness and discernment to skillfully steer clients towards transcending their current mindset, with a focus on adapting to the specific circumstances and client requirements at hand. Simultaneously, they exemplify intentionality and purpose throughout the coaching process.

As you review the **Portrait of an** Executive Coach with your table team, connect one or more characteristic(s) to what you learned in the Walk-On Conversation.

Be ready to share whole group.



## Who We are to BE

### "Stealth coaching doesn't work.

For high impact coaching to work, there needs to be clear coaching goals and both coach and client need to be fully committed to making it work.

That doesn't happen by 'stealth' coaching."



# **Learning Objectives**

#### By the end of this session, I will:

- Know the value of our incredible colleagues on the field with us.
   Understand critical moves for Coaching through the Onset of Strategic Planning.
  - Communicating the Purpose
  - Steering Committee Design
  - Preparing for the Landscape Analysis
- Be able to walk away prepared to guide those we serve in this work.

in order to...

#### **KNOW**

 The qualities, characteristics, and skillset of effective Executive Coaches

#### DO

 Executive Coaching at the most effective level possible

#### BE

- Servant Leader
- Avid Learner
- High Expectations Standard Bearer
- Connector and Partner



## Our Game



ESC TSL Teams will coach superintendents and leadership teams through key milestones aligned to key decision-making time periods



TEA c Texas Education Agency



# Coaching through the Onset of a Strategic Planning Process

#### A Guide for Executive Coaches



Coaching through the Onset of a Strategic Planning Process

The art of guiding executives through leading a strategic planning process positions leaders for longstanding success. This tool serves as a resource for executive coaches guiding clients through the onset of a strategic planning process. Using the sample reflective questions, a coach may guide clients to realize the importance of clearly communicating the purpose of the process to all stakeholders, wisely selecting steering committee members, and effectively navigating the initial challenges of capturing the current state of the organization.

#### Articulating and Communicating the Purpose of the Process

#### **Key Points:**

- Clearly defining the purpose of the strategic planning process
- Building a cadence of communication to all stakeholders
- Ensuring the purpose aligns with the organization's mission and vision

#### Possible Coaching Questions:

- Why did you choose to engage in the strategic planning process?
- When you and your team "get this right," what is the result?
- What is the core purpose of your strategic planning initiative?
- Who are the key stakeholders that need to understand the purpose of the process?
- How might you effectively communicate this purpose to your team and stakeholders?
- How does this purpose align with your organization's mission and vision?

#### Selection of Steering Committee Members

#### **Key Points**

- · Identifying the purpose of the steering committee
- Identifying key leaders able to make critical decisions and support leading the process
- Creating clarity around roles and responsibilities
- Ensuring diversity in perspectives, skills, and experiences
   Including various representation for comprehensive input

#### Possible Coaching Questions:

- Knowing the steering committee will be making key decisions related to the strategic planning process, what experiences do you want to ensure you have represented on the committee?
- How might you ensure your steering committee represents a diverse range of perspectives?
- How might you ensure that selected members represent a "positive voice" across the organization for this process?
- What criteria will you use to select members who can contribute to the strategic planning process effectively?
- Who in your organization consistently brings positive energy and valuable insights?
- How might you/we effectively communicate to the steering committee members their roles and responsibilities?

#### Capturing the Current State of the Organization

#### Key Points

- Creating understanding of the purpose of this phase of the process
- Creating clarity around the technical
- aspects of this phase of the process

  Identifying key players in this phase

#### Possible Coaching Questions:

- Understanding that capturing the "current state of your organization" provides "the "current location" in any navigation system," how might you communicate the purpose of this phase to key stakeholders?
- Recognizing that this phase involves collecting and identifying various sources of baseline information, such as \_\_\_\_\_ which organizational roles are essential to seek support from?
- How do you envision this analysis informing your strategic priorities moving forward?



# Coaching through the Onset of a Strategic Planning Process

#### New Teams of 4 (2 seasoned, 2 walk-ons)

- Review the "Coaching Onset" Guide.
- Create a poster of additional coaching questions for each of the 3 sections.
- Be prepared to share and to learn from others!





# **Learning Objectives**

#### By the end of this session, I will:

- Know the value of our incredible colleagues on the field with us.
- Understand critical moves for Coaching through the Onset of Strategic Planning.
  - Communicating the Purpose
  - Steering Committee Design
  - Preparing for the Landscape Analysis



Be able to walk away prepared to guide those we serve in this work.

in order to...

#### **KNOW**

 The qualities, characteristics, and skillset of effective Executive Coaches

#### DO

Executive Coaching at the most effective level possible

#### BE

- Servant Leader
- Avid Learner
- High Expectations Standard Bearer
- Connector and Partner



# Game Time





# Connections





How does "the game" connect to coaching leaders through strategic planning?



# **Learning Objectives**

#### By the end of this session, I will:

- Know the value of our incredible colleagues on the field with us.
- Understand critical moves for Coaching through the Onset of Strategic Planning.
  - Communicating the Purpose
  - Steering Committee Design
  - Preparing for the Landscape Analysis
- Be able to walk away prepared to guide those we serve in this work.

#### in order to...

# KNOW

 The qualities, characteristics, and skillset of effective Executive Coaches

# DO

 Executive Coaching at the most effective level possible

## BE

- Servant Leader
- Avid Learner
- High Expectations Standard Bearer
- Connector and Partner



## Beginning with the End in Mind





#### Beginning with the End in Mind

The Region 16 ESC Executive Coaching Team is incredibly grateful for the opportunity to engage with such a gifted, committed, and experienced group of leaders.

During the course of the 2024-2025 school year, TSL executive coaches, representing both Lead Coaches and Performance Management Data Specialists, are encouraged to maintain a simple reflective journal documenting their experiences, insights gained, and application of learning from the various executive coaching professional development sessions. This journal, with a minimum of 4-5 narratives, will serve as a tangible demonstration of the applied learning and personal development within the field, paving the way for the attainment of a...

#### TSL Executive Coaching Professional Learning Certificate, 2024-2025.

This certificate acknowledges the successful attendance and completion of Executive Coaching Professional Development (approximately 20 hours), recognizing the participant's commitment to advancing their skills in the field. It further validates the tangible demonstration of applied learning and personal development achieved during the program, as documented in a reflective journal, empowering the awardee to seamlessly integrate and leverage their enhanced skills in their current professional role.





# Who seeks out a coach?



# Who seeks out a coach?

# WINNERS DO!





# **ESC TSL Teams will receive coaching and supports**

#### **Supports**

ESC-16 Executive Coaching Primary: Lead Coach

Secondary: PMDS

#### Provide job-embedded coaching and mentorship for TSL team:

- Planning, facilitating, and debriefing key milestones for each LEA including LEA-specific strategy and customization
- Balancing consulting towards outputs and outcomes with coaching for building leadership and supporting change management

MAYA Data + Deliverables Coaching Primary: PMDS

Secondary: Lead Coach

#### Provide job-embedded coaching and mentorship for TSL team:

- Data collection, analysis, visualization, storytelling, and dashboard development (e.g., coaching and support on data visuals)
- Planning effective step backs and progress monitoring meetings



And the WINNING TEAM is...





# Kickoff!







# Go Team!





# Thank you!



## In Your Stadium and On Your Field



**Tanya Larkin, Ed.D.**Executive Director



Nathan Maxwell, Ed.D. Associate Executive Director



Syd Sexton
Executive Coach
and TSL Lead



Lawana Pulliam

Executive Coach
and TSL Lead





Rene Cano
Executive Coach
and TILLead



Cassie Swan
Performance Management
& Data Analyst



Christine Scroggs
Assistant Director
of Executive Coaching



Stephanie Phillips, Ed.D.

Executive Coach



## **Citations**

- Photo Credits
  - https://www.espn.com/nfl/story/\_/id/24129917/nfl-kickoff-keep-evolving-here-one-wild-alternative
  - https://www.dallasnews.com/sports/cowboys/2017/10/26/troy-aikman-reveals-his-funniest-cowboys-huddle-story/
  - o <a href="https://www.amazon.com/Football-Astro-Trophy-Engraved-Request/">https://www.amazon.com/Football-Astro-Trophy-Engraved-Request/</a>
- 1. https://www.planetk2.com/blog/performance-coaching-coaching-and-mentoring/