

Contract Guide Book

2024-2025

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Field Services

Troy Seagler, Associate Executive Director of Direct and Field Services

ASCENDER (Business & Student) Software Services AS006

The ASCENDER Enterprise software offers web-based Business and Student Information System applications that are written specifically for Texas schools. ASCENDER features a professionally written designed user interface.

IMS consultants will provide technical support, problem resolution and training on all applications within the ASCENDER enterprise system.

Current 23-24	Contract Details	Contact	Comparison
Option I - 57 Option II - 58 Option - 58	<p>Option I – ASCENDER Student Software Service 1 campus - \$4,400 plus \$18/student 2 campuses - \$8,800 plus \$15/student 3 campuses - \$13,200 plus \$10/student 4 or more campuses - \$16,500 plus \$7/student</p> <p>Districts contracting for “TSDS/PEIMS Coordinator Services” will receive a \$1,000 discount</p> <p>Option II – ASCENDER Business Software Services \$10,000 plus \$3/student Districts contracting for “TSDS/PEIMS Coordinator Services” will receive a \$1,000 discount</p> <p>Option III - Hosting at Region 16 Based on enrollment \$5.09/student</p>	Evelyn Jenkins 806.677.5110 evelyn.jenkins@esc16.net	<p>Market Competitors cost \$25,000-\$40,000 more than ASCENDER.</p> <p>Training: A minimum of 40 hours on the average per district. The Market would charge an additional \$60 per hour (\$2,400 each district).</p> <p>We provide a cheaper pricing rate for the software and services because we are partnered with over 900 districts and 19 regions across the state.</p>

Automated Data Exports AS022

This contract provides automated data exports with ASCENDER and 3rd party publishers (supplementary district software programs).

The automation of the exports includes the setup of data being exported from ASCENDER and the scheduled tasks to create the exported data, encrypt, and securely send the data to the 3rd party publisher.

Base Plan

The Automated Data Exports Base Plan includes the first five (5) extracts.

Current 23-24	Contract Details	Contact	Comparison																														
55	<table border="0"> <tr> <td><u>Enrollment</u></td> <td><u>Cost per Year</u></td> </tr> <tr> <td>1-200</td> <td>\$500</td> </tr> <tr> <td>201-500</td> <td>\$750</td> </tr> <tr> <td>501-1,000</td> <td>\$1,000</td> </tr> <tr> <td>1,001-2,000</td> <td>\$1,500</td> </tr> <tr> <td>2,001-3,500</td> <td>\$2,000</td> </tr> <tr> <td>3,501+</td> <td>\$2,500</td> </tr> <tr> <td> </td> <td></td> </tr> <tr> <td><u># of Extracts</u></td> <td><u>Cost Per Year</u></td> </tr> <tr> <td>Tier 1: 0-5</td> <td>\$0</td> </tr> <tr> <td>Tier 2: 6-10</td> <td>\$250</td> </tr> <tr> <td>Tier 3: 11-15</td> <td>\$500</td> </tr> <tr> <td>Tier 4: 16-20</td> <td>\$750</td> </tr> <tr> <td>Tier 5: 21-25</td> <td>\$1,000</td> </tr> <tr> <td>Tier 6: 26+</td> <td>\$1,250</td> </tr> </table>	<u>Enrollment</u>	<u>Cost per Year</u>	1-200	\$500	201-500	\$750	501-1,000	\$1,000	1,001-2,000	\$1,500	2,001-3,500	\$2,000	3,501+	\$2,500	 		<u># of Extracts</u>	<u>Cost Per Year</u>	Tier 1: 0-5	\$0	Tier 2: 6-10	\$250	Tier 3: 11-15	\$500	Tier 4: 16-20	\$750	Tier 5: 21-25	\$1,000	Tier 6: 26+	\$1,250	Evelyn Jenkins 806.677.5110 evelyn.jenkins@esc16.net	Region 16 Market Partner TXTRACTS (Region 16 districts get a cheaper negotiated price because of the partnership agreement)
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Business Support Services AS004

The challenges within your business office can be frightening and at times seem overwhelming, but the Business Support Services contract will give you the support you need to face these challenges head-on. Region 16 will provide three options with this contract to include: (1) finance/state aid support; (2) additional business services in preparation for districts' audits; (3) and/or full business office services with accounting and budgeting segments. This contract allows districts full control of their finances with the added support and day to day business operations performed by experts.

Current 23-24	Contract Details	Contact	Comparison
Option 1 - 28 Option 2 - 2 Option 3 - 31	<p>Option 1 Finance/State Aid Support - \$2,500 Additional Days - \$700 each</p> <p>Option 2 Additional Business Services - \$2,500 Additional Days - \$700 each</p> <p>Option 3</p> <p>Districts with 150 ADA or less: Section I – Accounting, Budget and Finance \$18,000 Section II – Payroll \$18,000 Section I & II \$25,000</p> <p>Districts with 151 to 300 ADA: Section I – Accounting, Budget and Finance \$24,000 Section II – Payroll \$24,000 Section I & II \$30,000</p> <p>Districts with 301 to 650 ADA: Section I – Accounting, Budget and Finance \$28,000 Section II – Payroll \$28,000 Section I & II \$33,000</p> <p>Districts over 650 ADA the fee will be negotiated</p> <p>Option 4 -Your business office receives unlimited technical assistance support for any questions your business office may have as it navigates the complicated waters of School Finance. -Designed to increase the capacity of your business office by allowing it to access a team of experienced professionals who can answer any questions your business office may come across as it tries to meet any local, state, and federal fiscal compliance and reporting requirements. Additionally, you receive all services included in the Option 1 contract to maximize the services your district receives.</p> <p>Cost:</p> <ul style="list-style-type: none"> • ADA 3,500 or less - \$7,500 • ADA 3,501+ - \$10,000 	Troy Seagler 806.677.5087 troy.seagler@esc16.net	Market Value Services Range from \$150-\$300 an hour or \$1,200-\$2,000 daily rate Rates for full Business Services range from \$50,000-\$75,000 per FTE

Customized Services AS019

Region 16 Education Service Center (ESC) offers a variety of services not associated with an individual contract offered to districts. Districts entering into this contract will have the option to request customized services with the understanding that a fee will not be charged if customized services are not provided by the ESC. The ESC reserves the right to not provide requested services due to lack of staffing or any other reason as it deems appropriate.

Current 23-24	Contract Details	Contact	Comparison
62	Pricing based on requests for basic services.	Troy Seagler 806.677.5087 troy.seagler@esc16.net	

Direct Services ES018

If you are in need of a certified professional counselor, nurse, and/or librarian for your district, Region 16 can provide this service. The Direct Services contract is offered on a per day basis determined by district participation.

Current 23-24	Contract Details	Contact	Comparison
Counselor – 5 Health – 8 Librarian – 10	Counselor - \$375 per day Nurse - \$375 per day Librarian - \$375 per day Plus \$0.585 per mile	Troy Seagler 806.677.5087 troy.seagler@esc16.net	Market Value Counselor - \$600 per day Nurse - \$600 per day Librarian - \$500 per day

EduHero AS020

The State of Texas statutes and regulations require school employees to participate in certain staff development trainings. EduHero is a self-paced, interactive, and engaging online e-learning platform that delivers professional development credits for the required training for Texas schools.

Current 23-24	Contract Details	Contact	Comparison
53	Pricing based on Region 6 requirements: Heroic – FTE x \$7.00 + \$500 Custom Portal – FTE x \$12.60 + \$500	Troy Seagler 806.677.5087 troy.seagler@esc16.net	Market Value for mandatory PD is \$6,400 - \$10,000

Executive Coaching AS101 NEW

Executive Coaching - Elevate Your Impact

Executive Coaching is the manifestation of servant leadership as one seeks to draw out, inspire, and develop the best and highest within people from the inside out.

The Executive Coaching program offered by Region 16 ESC is both immersive and powerful. By engaging in a series of meticulously designed professional learning experiences, guided practical exercises, and personalized coaching sessions, your participation in this program is poised to propel you to unprecedented heights of excellence. This structured journey provides a clear and guided path to success to elevate your impact as an executive leader.

A good coach can change a moment. A great coach can change a life. Elevate your impact beginning today!

Current 23-24	Contract Details	Contact	Comparison
NEW	Customized to meet your needs as an executive leader	Nathan Maxwell 806.677.5000 nathan.maxwell@esc16.net	

IMS Coaching and Support AS012 **NEW**

Student:

1. Enrollment and withdrawal procedures
2. Special programs coding guidance
3. Daily, cycle, semester, and yearly attendance procedures
4. Managing daily master schedule and student schedule information
5. Managing grading processes (report cards, transcripts, GPA/Class rank)

6. Add'l requests subject to hourly rate

Business:

1. TSDS submissions requiring staff and finance data
2. Budget process and next year's payroll process
3. Requisitions and purchasing processes
4. Monthly finance processes
5. Monthly payroll processes

6. Managing service records

7. Add'l requests subject to hourly rate

TSDS:

1. Fall PEIMS
2. Mid-Year PEIMS
3. Summer PEIMS
4. Extended Year PEIMS
5. All Core Collection Submission
6. Resubmissions
7. Add'l requests subject to hourly rate

Current 23-24	Contract Details	Contact	Comparison
NEW	5 days = \$3,500 10 days = \$7,000 *Additional costs at the ESC daily rate of \$700. Will bill after district reaches 7 hours of service Student - Base cost of 5 days Business- Base cost of 10 days TSDS - Base cost of 10 days A 2-year minimum commitment is required for TSDS and Business	Evelyn Jenkins 806-677-5110 evelyn.jenkins@esc16.net	

IMS Consultant Services AS009

Provide districts additional days of Information Management System (IMS) one-on-one support for assistance with reporting, additional user training, or technical support.

Current 23-24	Contract Details	Contact	Comparison
31	\$700 per day	Evelyn Jenkins 806.677.5110 evelyn.jenkins@esc16.net	Market value per day is \$1,200

Management Leadership Training AS002

To make sure your administration and central office staff stay on top of the latest mandates, accountability requirements, and legal issues, let Region 16 provide technical assistance and professional development in the form of legal updates, various networks, mandated trainings and optional professional growth opportunities. In addition, this contract allows districts to take advantage of the legal services discount.

Staff development and technical assistance are targeted for the following central office and campus administrators:

- Superintendents
- Assistant Superintendents
- Business Managers
- Principals
- Personnel Directors
- Assistant Principals
- District Testing Coordinators
- Athletic Directors

Additional opportunities provided as part of the contract at a reduced cost:

- Campus Data Walks, including a follow-up debrief with administrators (TBD based on campus size)
- HR updates and training by TASPAs and TASBOs at a reduced cost.

Current 23-24	Contract Details	Contact	Comparison
Option A - 49 Option B - 60	Option A: Legal Package \$600 + \$50 Per Participant Option B: Basic Services \$500 + \$50 Per Person Trained for MLT Offerings	Troy Seagler 806.677.5087 troy.seagler@esc16.net	General price: \$1,000 minimum per training day; (10 trainings for \$10,000)

OCR – Civil Rights Data Collection Services AS010

The Civil Rights Data Collection (CRDC) is a survey of public schools required by the United States Department of Education Office for Civil Rights (OCR). The CRDC collects data on leading civil rights indicators related to access and barriers to educational opportunity in early childhood through grade 12. Data is collected from every public local educational agency (LEA) and campus.

Each contracting school district will work with an IMS Consultant, which will coordinate efforts with district and campus staff to gather, review, and report all required information in the OCR CRDC submission system in accordance with OCR requirements and timelines.

Current 23-24	Contract Details	Contact	Comparison
30	\$3,200 plus \$500 per each additional campus for one year The contract will need to be taken out every year.	Evelyn Jenkins 806.677.5110 evelyn.jenkins@esc16.net	Market Value for this project is \$10,000 - \$12,000

School Finance Training and Development AS005

Region 16 ESC will provide support and coaching to identified staff in the areas of school finance and school business operations.

*Coaching and Support activities include:

- Budget preparation – finance and payroll
- Accounting – monthly procedures plus audit preparation
- Compliance – TEA spending requirements and Special Education MOE
- Financial projections – fund balance and cash flow
- Software support
- Foundation School Program submissions
- Federal Programs Management – includes drawdown requests
- Other School Finance issues as needed

*Coaching and Support will include technical assistance, customized training during scheduled days, “how-to” sessions on various activities as stated above, frequent quality-checks, assistance in building calendar/schedule of activities, observation and feedback on areas of strengths, areas to improve, and certain work jobs that may need to be corrected or repeated. Support and coaching do not include the actual work jobs themselves.

Current 23-24	Contract Details	Contact	Comparison
5	Customized contract to meet district Accounting and School Finance needs. \$1,000 per day	Troy Seagler 806.677.5087 troy.seagler@esc16.net	–



School Health AS030 **NEW**

School Nurses' certifications and recertifications per semester regionally to include:

- DSHS Hearing Certification
- DSHS Hearing Recertification
- DSHS Vision Certification
- DSHS Vision Recertification
- DSHS Spinal Screening Training

School Health and Nursing Professional Development Workshops

- Back to School Nurse Conference (August)
- School Nurse Day Celebration (May)
- Office of Attorney General P.A.P.A (Parenting and Paternity Awareness) Training
- DSHS Nursing Jurisprudence and Ethics for School Nurses
- Stop the Bleed with Chad Curry
- Opioid Antagonist Training
- New School Nurse Academy
- New Clinic Assistant Academy
- UDCA (Unlicensed Diabetes Care Assistant)(\$125 per attendee)
- Provide Mental Health Coordination and Education Training with Region 16 Counseling and Support Services and Safe & Supportive School Services
- American Heart Association Basic Life Support CPR/AED Certification
- American Heart Association Heartsaver CPR/AED and First Aid Certification

Additional Topics as Requested and/or Needed
Monthly Virtual School Health Operation Talk Zone (SHOTZ)

- Enlist guest speakers on current topics
- Provide legislative updates
- Offer time for nurses to network and collaborate

Monthly newsletter and TEA updates

- School Health tools
- School Health resources
- Community news, events, and opportunities
- Upcoming workshops and registration
- Additional webinars

Package will also include:

- Communicate with School Nurses via email listserv
- Site Visits
- Help with School Health Advisory Committee (SHAC) and Wellness Policy
- Provide updates on school health laws, rules, and regulations
- Access to resources for developing school health guidelines, health plans, and managing health services
- Hearing and Vision (Spot and Acuity) screening help on campus
- Resource to BSA and Northwest Texas Hospital for trainings, resources, and supplies
- Resource to Standing Order for Epinephrine, Narcan, and Albuterol from Amarillo Health Department
- All of this and more

23-24	Contract Details	Contact	Comparison
NEW	Enrollment 0 - 600 = \$1,500 601 - 1000 = \$2,250 1001 and Greater = \$3,000	Scott Wilkerson 806. 677.5080 scott.wilkerson@esc16.net	

Strategic Planning AS100 **NEW**

Unlock the potential of your district with our comprehensive strategic planning services. We prioritize stakeholder input throughout the process, ensuring that the voices of educators, parents, students, and community members are heard. By collecting and analyzing the current state of your district, we collaboratively identify systemic priorities crucial for enhancing student outcomes. With our guidance, align district initiatives directly with these priorities, ensuring every effort supports student success. Additionally, we offer the opportunity to review and/or create your district's profile of a graduate, envisioning the ideal student experience. Craft a custom-tailored 3-5 year strategic plan designed to maximize impact, entirely customizable to fit your unique needs. Contact Nathan Maxwell today and discover how we can empower your district to achieve its goals through strategic planning.

Current 23-24	Contract Details	Contact	Comparison
NEW	Customized based on needs	Nathan Maxwell 806.677.5000 nathan.maxwell@esc16.net	

Texas Student Data System (TSDS) Support Services AS021

Provide services and collection related information to districts in the area of TSDS PEIMS and Core Data Collections. To assist districts with the submission of current, complete, and accurate data in accordance with TEA data standards and timelines.

Provide services to school districts in the area of TSDS Data Collections.

School District Responsibility:

- Submission of current, complete, and accurate data in accordance with TEA Data Standards and timelines
- Superintendent for submitting the electronic Superintendent’s Statement of Approval (SOA) for each PEIMS submission based on the final review of the district’s data

ESC 16 Responsibility:

- **Basic** TSDS Data Support Services (No charge)
 - Provide TSDS Data Collection related information to one district contact – District TSDS coordinator
 - Provide assistance as mandated by TSDS Data Standards
 - Provide information on timelines and due dates
 - Provide notices and assistance with TSDS Unique ID Assignment and Enrollment Tracking
 - *TSDS Additional Support available at daily rate (AS009)
 - *Provide workshop trainings for a fee of \$50.00 per participant
- **Premier** TSDS Data Support Services
 - TSDS submission services (in addition to the basic services)
 - Provide workshops and trainings for each TSDS PEIMS and TSDS Core Data Submissions
 - Provide communication/correspondence on TSDS PEIMS and TSDS Core Collection issues to districts
 - Assist district with resolving of errors and completion of PEIMS and TSDS Core Data Collections
 - Review summary reports as requested by district and communicate findings with district TSDS Coordinator
 - Also includes additional mandated collections or submissions if added

Current 23-24	Contract Details	Contact	Comparison
43	Basic: TSDS Data Support Services - No charge	Evelyn Jenkins 806.677.5110	Market Value for support is \$10,000 - \$12,000 or would require district to hire staff to support
15	Premier: TSDS Data Support Services - \$3,500	evelyn.jenkins@esc16.net	

TSDS Coordinator Services AS008

The TSDS Coordinator Services will ensure your district accurately reports TEA requested data. Region 16 will provide a TSDS Coordinator for the most comprehensive review and submission of your district’s TSDS mandated data requirements.

ESC 16 will perform the TSDS Coordinator services as indicated below. This contract does not replace or reduce the district’s legal liability and responsibility for submitting data as outlined in the current year TSDS Data Standards, the TSDS Core Collections district requirements.

IMS Consultant will periodically meet with district staff and administrators throughout the school year to review procedures, data, and reports.

The superintendent should approve the data for each submission and/or resubmission by submitting the electronic Statement of Approval (SOA) before it is accepted by the ESC for submission to TEA. The district TSDS approver or designated completer will be responsible for completing/approving all Core Collection data.

TSDS Coordinator Services provides:

- Extract, submit and verify all required data for each TSDS PEIMS submission
- Complete data submission on or before the due dates set by TEA
- Coordinate and review reports for each data submission for reasonability
- TSDS Unique ID processing
- Submit TSDS Unique ID Enrollment Tracking files as needed
- Review Unique ID discrepancies and dual enrollment reports

The delivery of the services described in this agreement are contingent to the contact personnel assigned at each district. This requires acknowledgment, availability, and agreement to sign off on all documentation presented to the district contact person by the IMS TSDS consultant.

Current 23-24	Contract Details	Contact	Comparison
31	150 students or less: \$10,000 151 to 300 students: \$12,000 301 to 600 students: \$14,000 601 to 900 students: \$16,000 901 to 1,200 students: \$18,000 1,201 to 1,500 students: \$20,000 1,501 to 1,999 students: \$22,000 2,000+ students will be negotiated	Evelyn Jenkins 806.677.5110 evelyn.jenkins@esc16.net	This same service would cost a distinct \$60,000+ for an FTE.

Human Resources and ESC Systems

Michelle Wilson, Director

Marketing Services **HR103 NEW**

Region 16 offers a comprehensive range of marketing services tailored to meet the unique needs of our districts. Our dedicated team is committed to helping you achieve your marketing goals and elevate your brand presence in the education sector.

Current 23-24	Contract Details	Contact	Comparison
NEW	Marketing Consultant: \$30,000 School Bond Package: \$10,000 Social Media Management: \$9,000 Public Relations: \$2,500 Branding & Identity: \$2,100 Content Creation: \$350* (*per project)	Michelle Macha 806.677.5105 michelle.macha@esc16.net	Hiring a marketing consultant will cost upwards of \$60,000 a year. The a la carte options and packages are heavily discounted compared to market agency fees.

Strategic Compensation Planning **HR006 NEW**

Planning and Support for Lever 2 Human Capital Strategic Compensation. Included are a district comp plan and incentive programs, Lever 2 landscape analysis and FTE allocations, budget considerations and Implementation planning.

Current 23-24	Contract Details	Contact	Comparison
NEW	\$4,500 per district	Michelle Wilson 806.677.5060 michelle.wilson@esc16.net	

Teacher Incentive Allotment **HR005**

Having an established compensation strategy contributes to your ability to predict costs for hiring new employees and providing salary increases. The Texas Teacher Incentive Allotment (TIA) was created by the Texas Legislature as part of House Bill 3 to provide a realistic pathway for top teachers to earn six-figure salaries and to help attract and retain highly effective teachers at traditionally hard-to-staff schools. Through strategic compensation planning, districts are able to develop a compensation strategy that supports a school district pay strategy, recruitment and retention objectives, and employee needs. As the workforce climate changes, it is even more important for school districts to be innovative and proactive in their recruitment and retention strategies through TIA and strategic compensation planning.

Districts may receive TIA support through:

- Monthly Cohort Meetings (Hybrid)
- Application Support and Review
- Data Collection Support
- Technical Assistance

Compensation support is customizable based on individual district needs.

Current 23-24	Contract Details	Contact	Comparison
9	TIA Cohort Mode I - \$1,500 per district Cohort Technical Assistance and PD YEAR 1 Application Planning and Submission Monthly Cohort Meetings (Hybrid), Application Support and Review, and Technical Assistance \$1,500 YEAR 2 Data Collection Supports Cohort Technical Assistance and PD Monthly Cohort Meetings (Hybrid) Data Collection and Analysis Technical Assistance \$1,500 Additional Services On-Site TTESS Update Administration Update and Calibration Staff Update on Domain 2 & 3 \$2,250	Michelle Wilson 806.677.5060 michelle.wilson@esc16.net	Average support and services per district 7-10 days at \$3,000-\$5,000 a day

	<p>Data collection Support and Review Quarterly data collection on TTESS teacher observation Fall and Spring student growth data collection review Data analysis and Designation Planning \$6,000 - 1A \$7,500 - 2A-3A \$9,750 - 4A and up</p> <p>Additional days and services prices based on district needs.</p> <p>YEAR 3 Designation and Data Analysis</p> <p>Cohort Technical Assistance and PD Monthly Cohort Meetings (Hybrid) Data Collection and Analysis Technical Assistance \$1,500</p> <p>Data Analysis and Validation Submission Support \$2,250</p> <p>Core Content pre/post assessments -TFAR in select content areas. \$750 Per test fee based on the regional pricing structure.</p>		
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TX Strategic Staffing – Paid Teacher Residency Program **HR007 NEW**

Texas Strategic Staffing (TSS) is a 2-year process in which a district and Education Preparation Program (EPP) commit to designing and implementing a paid teacher residency program that is sustainably funded by reallocating district resources to compensate teacher residents who take on additional instructional responsibilities in the district while completing a year-long teacher residency program.

Teacher residencies, in which candidates spend a full year student teaching under the guidance of a highly effective mentor teacher, provide candidates with the sheltered practice and support future teachers need to learn how to teach before they are responsible for their own classrooms.

The programming landscape consists of a Design Year and an Implementation Year. The Design Year is where the District and partnering EPP will work with a Region 16 Technical Assistance Provider to develop a paid teacher residency program. The Implementation Year is when the EPP places teacher residents on your campus with your mentor teacher.

Current 23-24	Contract Details	Contact	Comparison
NEW	<p>Grant opportunities are available now through TEA to support the cost of Design and Implementation.</p> <p>TA from R16 is in-kind and will be funded by TEA per contracting district at a rate of \$45,000 per district</p>	<p>Michelle Wilson 806.677.5060 michelle.wilson@esc16.net</p>	



School Support and Academic Services

Brandi Parker, Director

Advanced Academic Services – Gifted & Talented **ES001**

Move your GT from compliance to commitment by taking advantage of the Advanced Academic Services (AAS) - Gifted and Talented (GT) contract. This contract provides outstanding professional development and technical assistance which fulfills the mandated requirements found in 19 TEC 89, Subchapter A and TEC 29, Subchapter D.

Both face-to-face and online trainings are included.

- Mandated 30-hour foundational training for teachers, face-to-face or virtual
- Multiple opportunities for teachers to receive mandated 6-hour updates
- Mandated 6-hour training session for administrators and counselors
- Technical assistance as requested
- Assist with planning for the next year in the spring
- GT Coordinators Academy

Current 23-24	Contract Details	Contact	Comparison
56	\$500 + (5% x prior year ADA x \$50) \$5,000 cap	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market cost is \$18,000-\$20,000 per District

Balance Education Systems (BES) Master Scheduling **ES103 NEW**

Introducing Balance Education Systems (BES), the revolutionary solution designed to streamline scheduling and optimize classroom environments for enhanced academic and behavioral outcomes. With our innovative BES master schedule program, administrators can now effortlessly create schedules for their campus in record time, all while ensuring teacher capacity levels are balanced to perfection, resulting in a meticulously "hand-built" schedule that maximizes efficiency and productivity.

But that's not all. BES empowers steward counselors with a user-friendly dashboard, enabling them to pinpoint the ideal classroom environments for students, ensuring each learning space is tailored to meet their specific needs and preferences.

Furthermore, BES incorporates Tier I, II, and III classifications directly into its system, allowing for the creation of equitable academic and behavioral balances across classrooms. This ensures that every student has access to a fair and supportive learning environment, fostering academic success and personal growth.

With BES, we're not just transforming scheduling and classroom management; we're revolutionizing the entire educational experience. By promoting consistency among teachers and content, BES helps improve the overall educational journey for students, fostering a conducive atmosphere for learning and growth in every classroom. Unlock the potential of your educational institution with Balance Education Systems today.

Current 23-24	Contract Details	Contact	Comparison
NEW	TBD	Brandi Parker 806.677.5085 brandi.parker@esc16.net	

Bilingual–English as a Second Language ES016

The Region 16 Education Service Center will provide technical assistance and professional development for Emergent Bilingual Programs to districts as described in this agreement. Region 16 ESC program specialists, who have been trained in state policies and procedures concerning the Education of Emergent Bilinguals, will provide these services.

Professional development and technical assistance will include, but not be limited to, the following areas:

- LPAC Framework Training
 - Identification of Emergent Bilingual Students
 - Bilingual/ESL Programs and Certification Requirements
 - LPAC Committee
 - LPAC District and Student Documentation
 - PEIMS Coding Related to Emergent Bilinguals
- Test Administrator training for pre-LAS and LAS Links Assessments
- ELPS Training
- Bilingual Exceptions/ESL Waiver Application Training
- LPAC Decision-Making Training
 - TELPAS Online
 - Assessment Training
 - TELPAS Alternate Training
- Certification Exam Preparation Training
 - 154 ESL Supplemental
 - BTLPT
- LPAC End-of-Year Training
 - Reclassification of Emergent Bilingual Students
 - Required Summer School
 - Program Evaluation
- Test Administrator Training for IOWA Assessments

Training content is based on state requirements for Emergent Bilinguals found in:

- 19 TAC Chapter 89, Subchapter BB - Commissioner’s Rules Concerning State Plan for Educating Emergent Bilinguals
- TEC Subchapter B 29.051 - 29.066 - Bilingual Education and Special Language Programs
- 19 TAC Chapter 74.4 - English Language Proficiency Standards
- 19 TAC Chapter 101, Subchapter AA - Commissioner’s Rules Concerning the Participation of Emergent Bilinguals in state assessments

Current 23-24	Contract Details	Contact	Comparison
58	10% of prior year Bilingual/ESL allocation \$7,500 Cap (\$500 Minimum)	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market cost would be \$20,000-\$30,000 per District

BookmarkED ES102 NEW

This tool aims to modernize school libraries and strengthen school-community bonds.

Key features include:

- Real-Time Parental Control: Empowers parents to tailor their child's library access, ensuring a personalized reading journey that aligns with family values.
- Instant Librarian Alerts: Our advanced machine learning system notifies librarians about book challenges and flagged content, fostering proactive management without overreaching bans.
- Personalized Library Choices: Supports a diverse library selection while meeting the unique preferences of each family, thus maintaining a harmonious educational ecosystem.

This initiative aligns with Texas's educational objectives and community ethos, offering a balanced library experience for students and parents.

Current 23-24	Contract Details	Contact	Comparison
NEW	\$4 per student	Brandi Parker 806.677.5085 brandi.parker@esc16.net	

Career and Technical Ed SSA ES001-SSA

Let Region 16 serve as an applicant agency for your school district to enter into a shared services arrangement under the provisions of CTE and the Carl D. Perkins Vocational and Technical Education Act of 2006, Title I, Part C. Funds will be used to:

- Meet the six required uses of Perkins funds
- Provide mutually beneficial services, instructional materials, on-site technical assistance to all members of the shared services arrangement

Current 23-24	Contract Details	Contact	Comparison
38	Total LEA Allocation (Funds are used to provide CTE services and support to participating districts)	Brandi Parker 806.677.5185 brandi.parker@esc16.net	N/A

Covey Series - Leader in Me ES049 NEW

Unlock the potential of your K-12 students with The Covey Leader in Me Training. Inspired by Stephen R. Covey's timeless principles, this program introduces young minds to the foundations of effective leadership, setting them on a path to success both inside and outside the classroom.

Through engaging activities and age-appropriate lessons, students learn essential skills such as responsibility, teamwork, and goal-setting. The Covey Leader in Me Training fosters a culture of leadership where every student is encouraged to take initiative and make a positive impact in their school community.

Empower your students to become confident, empathetic leaders who excel academically and thrive in the real world. Join the movement and equip your school with the tools for lifelong success with The Covey Leader in Me Training.

23-24	Contract Details	Contact	Comparison
NEW	TBD	Brandi Parker 806.677.5085 brandi.parker@esc16.net	

DMAC Solutions - Data Management ES006

The Region 16 Education Service Center will provide this contract for web-based Data Management for Assessment and Curriculum (DMAC) services. DMAC is very user-friendly and offers quick, efficient ways to make data-driven decisions. Thirteen web-based DMAC Solutions products are available for teachers and administrators to use for an annual license fee. Districts utilize DMAC to analyze state and local data, as well as administer local assessments.

Current 23-24	Contract Details	Contact	Comparison
57	<p>Optional</p> <ul style="list-style-type: none"> • State Assessment - \$1,500 per district • TEKScore (Benchmarking Tool) - \$1,500 per district • TPRI - \$500 per district • Tejas LEE - \$500 per district • CIA Alignment (Curriculum, Instruction, Assessment) - \$500 per district • TAG (TEKS Assessment Generator) - \$500 per campus • PGP HS & PGP Intervention - \$400 per campus • Appraisals - \$250 per campus • Learning Plans - \$500 per campus • PlanWorks™ - \$500 per campus • lead4ward (Data Tools) - \$395 per campus • FormWorks™ - \$100 per campus • LPAC - \$500 per campus <p>Required</p> <p>\$1.65 per student for updates as needed, including daily.</p>	Brandi Parker 806-677-5085 brandi.parker@esc16.net	Market comparison using other solutions averages approximately \$9,000 for a 3-campus district.

Effective School Framework (ESF) Diagnostic ES035

Developed by the Texas Education Agency, the Effective School Framework (ESF) describes the best practices effective schools and districts engage in daily. It also provides the basis for school diagnostics and for aligning resources and support to the needs of each school. The ESF Diagnostic may be required for specific campuses as part of state and federal accountability interventions. It is an optional, valuable process for campuses outside of improvement.

The Region 16 Education Service Center will partner with you to provide you the following components of the Effective School Framework Diagnostic through this contract:

- Provide an ESF Overview to key leaders of your district/campus to build an understanding of the ESF and the diagnostic process.
- Conduct a pre-visit outlining evidence and artifact collection and analysis aligned to the ESF foundational essential actions. (May be in person, phone, or via email.)
- Conduct on-campus visit(s) alongside the District Coordinator of School Improvement (or other district-level designee if campus is not in required improvement) and Principal to gather artifacts and evidence aligned to the ESF foundational essential actions.
- Conduct a face-to-face post-visit with the District Coordinator of School Improvement or other designee and Principal to analyze the evidence collected and determine highest leverage focus areas for improvement.

Current 23-24	Contract Details	Contact	Comparison
9	Free of Charge, based on ESC 16 availability and capacity. May be required for campuses in required improvement.	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market comparison would be \$5,000-\$10,000 depending on time requirements

Empowering Schools Through Data ES100 NEW

Transforming educational data into actionable insights is pivotal for driving student success. This contract comprises four dynamic half-day sessions meticulously designed to delve into the intricacies of STAAR data, interim data, and benchmark data. Through collaborative analysis and strategic deliberation, these sessions empower districts to harness the full potential of their data, ultimately culminating in the creation of an action plan poised to propel educational excellence.

Districts that choose to engage in this transformative journey with our expert team opt for four half-day sessions at a value of \$1,200. Moreover, for those seeking to further enrich their data-driven initiatives, additional half-day sessions are available for purchase at the rate of \$350 each. With each session, districts unlock a wealth of insights and strategies tailored to their unique needs, ensuring a tailored approach toward educational advancement.

Current 23-24	Contract Details	Contact	Comparison
NEW	\$1,200 for 4 half-day sessions plus \$350 for additional half days	Brandi Parker 806.677.5085 brandi.parker@esc16.net	

Essential Building Blocks for Numeracy ES032

The Essential Building Blocks for Numeracy contract for the 2024-2025 school year will include a K-2 numeracy cohort. Put your school ahead of the curve with the latest research-based professional development and on-site support for K-2 math teachers. This customized contract is designed to develop and support the building blocks for numeracy. Twenty contracts will be available for kindergarten through 2nd grade. Teachers will build relationships, collaborate with other teachers from across our region, and walk away with games and activities that they can implement the next day. Participants will also receive three face-to-face, in district visits with modeling and coaching.

- September – Foundations of Numeracy/Number Talks
- October – Addition & Subtraction Strategies/Money/Algebraic Reasoning
- December – Measurement/Geometry
- January – Problem-Solving
- February – Guided Math

Current 23-24	Contract Details	Contact	Comparison
18 Teams of 3 (54 participants)	K-2nd Grade Cohort \$2,500 per team of 3 teachers 5 Session Series 3 Days of on-site coaching	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market cost would be \$11,000-\$13,000 per Contract Purchased by District

Federal Program Services ES013

Let Region 16 provide technical assistance and professional development for your district in meeting programs and fiscal compliance with ESSA and Title Programs. This includes support with the grant application and amendments, grant negotiations with TEA, meeting grant requirements, completion of compliance reports, validations, expenditure reporting, fiscal reporting, and program evaluation. In addition, the district will receive support in planning, budgeting and program decisions as it relates to the ESSA grant.

Current 23-24	Contract Details	Contact	Comparison
54	20% of the first \$20,000 + 8% above \$20,000 \$18,000 Cap	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market cost would be \$30,000 or ½ FTE Per District

First Year Teacher Academy ES031

The provision of services under this contract is dependent on a sufficient number of participating school districts and sufficient state or federal funding. Contract participation provides teachers the opportunity to attend the First Year Teacher Academy at the Region 16 Service Center. The fee for First Year Teacher Academy is \$250 per participant.

This academy will include five, full-day sessions including the content below.

- Characteristics of an Effective Teacher
- 1st day of School- How to Get Prepared
- Classroom Management
- Professionalism and Legalities
- Student Behavior
- Working with Parents & Families
- Understanding Special Ed Accommodations vs Modifications
- How to work in a PLC
- Understanding your Standards
- Understanding how Students Learn
- Instructional Strategies
- Creating and Reflecting on Goals

Current 23-24	Contract Details	Contact	Comparison
22 Contracts 125 Participants	\$250 per participant 5 session series	Brandi Parker 806.677.5085 brandi.parker@esc16.net	General consulting for this type of work would range \$1,500-\$3,000 per day

Guidance and Counseling Support Services AS018

This contract is designed to support the school counseling and school mental health program to meet locally identified needs and goals by adhering to the Texas Model for Comprehensive School Counseling Program in alignment with MTSS. This contract will also address the related core functions of the SSSP in TEC § 37.115.

- Professional development workshops including but not limited to the following:
 - Mental Health and Psychological First Aid
 - Suicide Prevention, Intervention, & Postvention
 - Substance Use & Gang Trends Among Youth
 - Self-Care (Combat Compassion Fatigue)
 - School Behavioral Threat Assessment
 - Human Trafficking
 - Brief Counseling
 - School Counselor Guidance lessons, groups, and resources
 - Texas Model Guide
 - Master Scheduling
 - Career Awareness
 - Academic and career advising for all grade levels
 - Individual Student Planning as part of the CSCP
 - Up-to-date information concerning school counseling and CCMR
- Monthly virtual "Counseling & CTE Power Hour"
 - Share local and regional community resources

- Enlist guest speakers on current topics
- Provide CTE and CCMR updates
- Offer time for counselors to network and collaborate

- Provide consultation and technical assistance to district personnel as needed in areas such as:
 - Mental health resources
 - Community resources
 - TEA and legislative requirements
 - Consultation and guidance related to unique school counseling situations
 - MTSS Counseling Framework
 - Transcription for transcripts (local, out-of-state, international, etc.)
 - Planning/Implementing a District/Campus Comprehensive School Counseling Program
 - Provide Regional Counselor PLC meetings
 - District Counseling PLC planning
 - Personal connection to other department contacts as needed

- Monthly newsletter and all TEA updates
 - CTE/CCMR news- College Board, Texas Oncourse, TSIA2
 - School counseling and mental health tools
 - Guidance lesson resources
 - Community news, events, and opportunities
 - School safety/Title IV information
 - Upcoming workshop registration information
 - Additional PD/webinar opportunities (e.g. McKinney Vento, foster care, at-risk, etc.)
 - Regional Counselor PLC dates

Additional Services that may be purchased separately at a discounted rate for contract members or a full rate for non-contract members:

- Customized Staff Mental Health Wellness Professional Development Onsite *
- Customized on-site staff PD as needed. Please reach out to Counseling Services a month in advance to meet your time and design needs.

23-24	Contract Details	Contact	Comparison
56	All Districts – \$1.00 per student Minimum Cost – \$300 per district Maximum Cost – \$3,500 per district	Brandi Parker 806-677-5085 brandi.parker@esc16.net	Market Cost Counselor - \$600 per day Nurse - \$600 per day Librarian - \$600 per day

Instructional Support ES002

The Region 16 Instructional Support Team is better equipped than ever to help you navigate the wide array of complex instructional issues challenging schools today. Whether it's aligning instructional initiatives with your administrative team, planning instructional units, or providing the latest professional development and technical assistance for your instructional staff, the Instructional Support Contract will give you the flexibility you need to meet the challenge.

- Ongoing face to face and virtual instructional professional development and technical assistance for teachers, principals, and district-level instructional support staff
- Core content professional development and technical assistance
- Show and Tells - providing lesson planning and curriculum support

Current 23-24	Contract Details	Contact	Comparison
61	\$4,300 + \$1.25 x prior year ADA *customized instructional support services may be purchased at a cost of \$700 per-day-per-consultant	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market price for total contract offerings would cost \$60,000 per district

Migrant SSA (Title I, Part C) ES002-SSA

As your district's administrative agent, Region 16 will provide for district compliance with all state and federal regulations applicable to the operation of a Title I, Part C, Migrant Program. The services provided meet the unique needs of migratory children, as precipitated by their highly mobile lifestyle. SSA funds will be used to:

- Provide supplemental support services to eligible migrant students
- Reimburse the member district for approved expenses
- Act as TX-New Generation System data specialist on behalf of the districts

23-24	Contract Details	Contact	Comparison
48	Total LEA Allocation	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Cost of a ½ Migrant FTE approximately \$15,000-25,000

Migrant TX-New Generation System (TX-NGS) Services ES044

Migrant programs have several monthly database updates and student records to maintain. This contract can help so your program can focus on identification, recruitment and migratory student support. Region 16 will collect and enter all required TX-NGS enrollments and student educational and health data into the statewide TX-NGS database following Migrant Education Program (MEP) timelines and procedures according to the TX-NGS Implementation Guidelines. *These services are provided to Title I, Part C-Migrant SSA member districts at no additional charge*

23-24	Contract Details	Contact	Comparison
1	All Independent MEP Project Districts - \$35 per migratory student based on the TX-NGS Migrant Unique Student Count	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market cost is \$30,000 (difference of a migrant data specialist position)

National Board Certification Support ES101 NEW

This contract is to supplement and support teachers seeking National Board Certification. This will be a 2 year process to support teachers in successful completion of National Board Certification. The teacher will be responsible for applying with the National Board Certification and paying all fees associated with the certification.

Current 23-24	Contract Details	Contact	Comparison
NEW	\$500 per teacher for two year contract	Brandi Parker 806.677.5085 brandi.parker@esc16.net	



Safe and Supportive School Services AS023

This contract will provide audit services, professional development, and technical assistance to districts as described in the agreements. Services will include, but are not limited to the following:

- Mini safety audits of specific areas may be conducted yearly upon request
- Document filing assistance or onsite assistance as appropriate for additional requirements that arise from TEA or the TXSSC, such as periodic intrusion tests, door audits, and other safety-related compliance reporting or non-standard events
- Individualized district support related solely to any current or new TEA safety grants in 2024-2025
- Coordinate TXSSC EOP training at Region 16 or virtually when requested, including assisting the district team in determining specific district threats using the TXSSC threat analysis tool to complete the EOP
- Review EOPs, annexes, and appendices as requested and inform the district of findings
- Guidance for the SSSP Team and the School Safety & Security Committee
- Assistance submitting the annual SSSP Data Collection Report
- One onsite school safety training per calendar year based on date availability (sign-up on a first come, first served basis).
- School Safety & Security Audits NOTE: Districts will be placed in a cohort audit cycle based on needs and date of last audit. New three-year audit cycle began September 1, 2023.

23-24	Contract Details	Contact	Comparison
38	<p>0-1,000 students = \$2,000 1,001-3,000 students = \$5,000 3,001-6,000 students = \$9,000 6,001 + students = \$12,500 *All fees are base Plus per Campus fee = \$1,000 Plus per Additional Building fee = \$500 / District Specific</p> <p>NEW OPTION: Individualized district support related solely to Texas school safety requirements and any current or new safety grants released in 2024-2025. = \$1,500</p>	<p>Brandi Parker 806.677.5085 brandi.parker@esc16.net</p>	<p>Market Value for Audit and Professional Development</p> <p>Audit Services Up to \$25,000, depending on type of audit, but do not use TXSSC forms/procedures.</p> <p>Professional Development \$3,500 - >\$10,000</p>



Second Year Teacher Academy ES038

The foundation has been set. Let Region 16 continue to grow your most important resource—your teachers!. This 3-day academy will support your second-year teachers as they continue on their guided journey to become effective classroom teachers.

The contract will include:

- Getting Ready for the School Year
- Engaging All Students through Instructional Best Practices
- Deeper Learning: Creating a Learner-Centered Classroom

Current 23-24	Contract Details	Contact	Comparison
7 Districts 38 Participants	\$150 per teacher participant	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market cost would be \$1,800-\$2,000 per Teacher

State Compensatory Education (SCE) ES012

Districts receive state funding to provide support for at-risk and educationally disadvantaged students through the State Compensatory Education (SCE) Program. The Region 16 SCE contract provides support to districts to ensure implementation and compliance with SCE program requirements. Districts receive technical assistance and support with SCE Program Compliance, budgeting, use of funds, identification of eligible students, and properly documenting the SCE program in the district's campus and district plans and the SCE Policies and Procedures.

23-24	Contract Details	Contact	Comparison
38	<u>% of Prior Year Allocation</u> \$120,000 & Up - 4.00% \$85,000 to \$120,000 - 4.5% \$65,000 to \$85,000 - 5.00% \$40,000 to \$65,000 - 5.50% \$0 - \$40,000 - 6.00% \$8,000 Cap	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market cost would be \$30,000 or ½ FTE Per District

Student Seminars – Gifted & Talented ES054

Region 16 is excited to present enriching out-of-school learning opportunities tailored for your gifted and talented students. Through partnerships with two esteemed local organizations, we're proud to offer immersive, play-based STEAM experiences! These programs are designed to foster problem-solving skills, analytical thinking, and critical reasoning abilities. Throughout the fall semester, 1st and 2nd graders will dive into one program, while 3rd-5th graders will explore the other. Come spring, they'll swap, ensuring each student benefits from two distinct learning journeys.

Current 23-24	Contract Details	Contact	Comparison
8 Districts	\$50 per student	Brandi Parker 806.677.5085 brandi.parker@esc16.net	N/A

Superintendent Leadership Series ES042

Region 16 will provide a leadership academy/series quarterly throughout the 2024-2025 school year. This professional development targets current superintendents. Professional development will be developed and offered based on topics such as political climate, organizational growth, budget and finance, navigating board and superintendent relationships, district systems, and district best practices.

As an extended service, ESC 16 can provide real-time 1:1 coaching and feedback aligned to superintendent needs, based on request.

ESC 16 and Superintendent can determine the appropriate scope of work, including time, content, and contract.

23-24	Contract Details	Contact	Comparison
16	Total 4 Days (2 in Fall/2 in Early Spring) \$500 per participant (includes cost of materials/book for study)	Nathan Maxwell 806.677.5130 nathan.maxwell@esc16.net	\$5,000-\$15,000 Per Participant including travel to executive institute

TEKS Resource System ES021

TEC 28.002 specifies that each school district will provide students a “well-balanced” foundation curriculum aligned to the Texas Essential Knowledge and Skills.

- Provides your schools’ access to a continually updated guaranteed and viable curriculum in English language arts, mathematics, science, and social studies
- Provides a scope and sequence, instructional focus documents and common assessments that help teachers and administrators navigate the state standards in an easy-to-use format
- Includes curriculum technical assistance and professional development
- Choice between TEKS Resource Curriculum documents and the Texas Curriculum Resource (TCR) Curriculum documents aligned to the TEA Open-Education Resources (OER) in math and RLA

Current 23-24	Contract Details	Contact	Comparison
57	<p>\$875 per campus for TEKS RS Support Annual subscription fee based on number of campuses served</p> <p>0-2 Campuses - \$1,500 3-5 Campuses - \$2,000 6-9 Campuses - \$2,250 10+ Campuses - \$3,500</p> <p>*\$1,500 one-time set-up fee per campus</p> <p>TFAR Assessments 0-3 Campuses - \$1,000 4-9 Campuses - \$1,500 10+ Campuses - \$2,000 Pre and Post Tests only - \$750</p>	<p>Brandi Parker 806.677.5085 brandi.parker@esc16.net</p>	<p>There are no existing comparable products/services on the market at this time.</p>

Texas Instructional Leadership ES037

Region 16 ESC offers a complete and thorough professional development program entitled: Texas Instructional Leadership (TIL).

The program consists of a suite of trainings intended to foster continuous improvement and systemic change by helping build the leadership capacity of campus and district administrators in concrete instructional leadership skills. Contents available within TIL include:

- Observation and Feedback
- Lesson Alignment & Formative Assessment
- Data Driven Instruction
- Schoolwide Culture & Routines

Each content will include 70-90 hours (16-20 Days) of PD, implementation support, and one-on-one coaching.

Current 23-24	Contract Details	Contact	Comparison
<p>22 Teams of 3- 6 (120 participants)</p>	<p>\$15,000 / Leadership Team (Teams of 6 members) \$12,500/Teams of 4 or 5 \$10,000/Teams up to 3 \$5,000 Check-in support</p> <p>For districts purchasing more than two contracts, the additional contracts will cost \$10,000 each.</p>	<p>Brandi Parker 806.677.5085 brandi.parker@esc16.net</p>	<p>Market cost would be \$40,000-\$50,000 for On-Site Professional Development and Leadership Coaching</p>



Texas Strategic Leadership ES050

Texas Strategic Leadership engages superintendents and their leadership teams in the valuable process of strategic planning with a focus on the student experience. The process is aligned to the levers of the Effective District Framework: Organizational Performance Management, Human Capital Systems, Integrated Student Support, High Quality Instructional Materials and Pathways, Instructional Development Systems, and Finance & Operations. Participants will leave the TSL process with a "landscape analysis" illuminating the current state of the district; prioritized, research-based strategies to pursue; a high-level plan for implementation and performance management; systems alignment to execute priorities; forward movement on stakeholder alignment; and a deep understanding of change management.

23-24	Contract Details	Contact	Comparison
3	TSL (strategic planning) will be limited to 1-2 new districts in 24-25. Other types of individualized strategic planning are available depending on need and capacity. Rates are TBD depending on scope of project.	Nathan Maxwell 806.677.5130 nathan.maxwell@esc16.net	Market value is \$30,000 per District for services and support annually

Title II Part A TPTR ES014

Increase student achievement in core academic subjects, improve teacher and principal quality, and increase the number of highly qualified teachers and paraprofessionals in your classrooms with professional development and support provided by Region 16 ESC. Participation in this contract affords your district traditional Title II professional development and technical assistance.

Title II Services Include:

- Principal Leadership training in Action Coaching Preview, See It, Name It, Do It, Impact Coaching, First Time Campus Administrators Academy (AEL and TTESS at a discounted rate)
- Participation in any Title II, professional development focused on instructional strategies (includes participation in Private Non-Profit Participation requirements)
- Paraprofessional training to meet "HQ" (highly qualified) requirements
- Teacher appraisal support and technical assistance
- Instructional coaches training & support

Current 23-24	Contract Details	Contact	Comparison
54	18% of LEA Allocation \$12,000 Cap	Brandi Parker 806.677.5085 brandi.parker@esc16.net	Market cost would be \$40,000-\$50,000 Per District

Title III English Language Acquisition SSA ES003-SSA

The purpose of the Region 16 Education Service Center Title III, Part A ELA SSA is to help ensure that English Learners attain English proficiency and develop high levels of academic achievement in English. The Region 16 Title III, Part A ELA SSA also advocates and promotes parental, family and community engagement in educational programs for English Learners to improve learning outcomes.

Title III, Part A ELA funds will be used to meet Title III, ELA Part A program requirements as submitted by Region 16 ESC in the ESSA Consolidated Federal Grant Application for Title III, Part A ELA.

Current 23-24	Contract Details	Contact	Comparison
50	18% of LEA Allocation \$12,000 Cap	Brandi Parker 806.677.5085 brandi.parker@esc16.net	\$8,777 per District Participating in Contract

Video Streaming ES009

Discovery Education Experience (DEX)

Discovery Education Experience, our flexible K-12 learning platform, provides compelling high-quality content, ready-to-use digital lessons, unique collaboration tools, and professional learning resources to give you everything you need to create a lasting educational impact.

Built for all learners, grade levels, subject areas, and interests, Experience brings new excitement to the topics you teach and lets you engage every student wherever learning is taking place.

Current 23-24	Contract Details	Contact	Comparison
18	<p>Discovery Education Product DEX \$1.76 X Prior Year ADA + \$100 Per Campus for Districts under 3,000 Students</p> <p>Discovery Education Product DEX \$1.60 X Prior Year ADA + \$100 Per Campus for Districts over 3,000 Students</p>	<p>Brandi Parker 806.677.5085 brandi.parker@esc16.net</p>	<p>Direct purchase through Discovery Education is \$4,000 per campus/school. Schools get a better price due to the partnership agreement with Region 16.</p>

VirtualEd Learning Solutions ES055

Region 16 VirtualEd Learning Solutions connects school districts with captivating, TEKS-aligned virtual curriculum solutions that are both cost-effective and meticulously customized to cater to the distinct requirements of every individual campus. Our virtual instruction allows your students the opportunity to engage with a live teacher while providing flexibility for asynchronous instruction at your convenience.

Region 16 offers a wide array of virtual learning options to comprehensively address all of your needs.

- Core content by the year or semester
- Elective/CTE courses by semester
- Languages by semester
- AP Courses by semester
- Full-time virtual student by the year, semester, or monthly

Current 23-24	Contract Details	Contact	Comparison
2	<p>Core Subject for the Year - \$600</p> <p>Core Subject for the Semester - \$300</p> <p>Electives for the Semester - \$300</p> <p>Languages for the Semester - \$325</p> <p>AP Courses for the Semester - \$325</p> <p>Full-Time Student for the Semester - \$1,700</p> <p>Full-Time Student for the Year - \$2,900</p> <p>Monthly per Student including 6 courses - \$275</p> <p>Monthly per Student including 1 course - \$100</p> <p>LIVE Student Tutoring kindergarten -12th grade - \$33 per session (21 sessions per student are recommended)</p> <p>STAAR Sprint (STAAR Prep) - \$33 per session (15 sessions recommended)</p>	<p>Brandi Parker 806.677.5085 brandi.parker@esc16.net</p>	N/A

Technology Services

Michael Keough, Chief Technology Officer

Endpoint Detection and Response **TS050**

This contract will pay the program fees for the acquisition, installation, and management of CrowdStrike endpoint detection and response (EDR) solution for the school district. This will be deployed and maintained by an expert team of qualified cybersecurity professionals and has the ability to identify and stop complex threats with no necessary action from the end user.

23-24	Contract Details	Contact	Comparison
9	<p>CrowdStrike is an endpoint detection and response (EDR) solution that continuously monitors end-user devices to detect and respond proactively to cyber threats like ransomware and malware. This solution can be considered a next-generation anti-virus.</p> <p>\$14.31 per device for 3 years</p>	<p>Michael Keough 806.677.5260 michael.keough@esc16.net</p>	<p>Outside Region 16 for the same product: \$25-\$30 per device</p> <p>ESC 16 has negotiated this price on your behalf.</p>

Cloud Services Audit **TS025**

With most school districts moving to Google or Office 365 for their mail and cloud services, Region 16 will be providing a Comprehensive Technology Report for these services. We analyze all aspects of the product you choose to ensure the district is meeting all the standards and security requirements. The contract starts with a discovery conversation with our point of contact followed by an analysis stage where we examine every setting in your system and end with a walkthrough of the final report. The report will include all findings and recommendations / best practices for the district.

23-24	Contract Details	Contact	Comparison
0	<p>Region 16 Technology will perform a Comprehensive Technology Report (CTR) on the district's cloud environment. This includes Google Admin Console and Office 365 Admin Console for \$2,700.</p>	<p>Michael Keough 806.677.5260 michael.keough@esc16.net</p>	<p>Districts usually pay between \$4,000-\$6,000 for this service from a well known vendor.</p>

CTO as a Service **TS099**

With most school districts moving to Google or Office 365 for their mail and cloud services, Region 16 will be providing a Comprehensive Technology Report for these services. We analyze all aspects of the product you choose to ensure the district is meeting all the standards and security requirements. The contract starts with a discovery conversation with our point of contact followed by an analysis stage where we examine every setting in your system and end with a walkthrough of the final report. The report will include all findings and recommendations / best practices for the district.

23-24	Contract Details	Contact	Comparison
0	<p>Region 16 Education Service Center (ESC) is offering a new CTO as a Service contract to school districts within the Region 16 area. With this contract, districts will work directly with an experienced IT professional from Region 16 ESC. This employee will provide contracted school districts with strategic planning, management, and support services, ensuring smooth and efficient technology operations. ESC staff will work specified on site days and will provide additional remote support.</p> <p>Min 4-6 days (\$25,000) Min 12-14 days (\$40,000) Min 16-20 days (\$55,000)</p>	<p>Michael Keough 806.677.5260 michael.keough@esc16.net</p>	<p>We don't charge additional time for virtual / remote support, only on-site days. Compare at \$350 - \$450 per hour where other companies would bill for on-site and virtual hours.</p>

Device Procurement TS001

Region 16 has strong purchasing power with many vendors in the panhandle. Because of this, we will negotiate the best pricing for procurement. Technology quotes will come from Region 16 rather than a specific vendor and when possible, we will purchase similar items in bulk with multiple LEAs including ESC purchase to leverage a higher cost savings for you.

23-24	Contract Details	Contact	Comparison
59	Negotiated at time of purchase for devices and infrastructure needs	Michael Keough 806.677.5260 michael.keough@esc16.net	15% markup on the final quote for the products is a fair market standard in order to pay for time vetting, evaluating bids, and ensuring quotes meet the needs of the districts. Region 16 charges nothing even though we have staff dedicated to provide this for districts.

Internet Access TS002

Let Region 16 ESC provide you with Internet Services you can depend on:

- 99.9% uptime as an Internet Service Provider with bandwidth on demand
- Climate controlled facilities are unsurpassed, including redundant UPS configuration and backup generated power
- Region 16 has two 6-gig resilient connections with TETN Plus
- 24/7/365 network monitoring accomplished through network paging and graphical display, free email accounts for all staff and board members of your district, and free SPAM filtering

As the ESC transitions from a vendor model to a consortium model, districts can anticipate lower prices. Although the full implementation of the consortium model is still a few years away, once operational, pricing will shift to a per-student basis instead of a per-MB basis. In the interim, the ESC is proactively reducing costs for districts that choose to re-sign, as we progress toward this transition.

23-24	Contract Details	Contact	Comparison
49	Varies based on bandwidth and telecommunication LATA in which specific districts reside (E-rate Eligible)	Michael Keough 806.677.5260 michael.keough@esc16.net	Other internet services may appear cheaper at first glance. However, when factoring in dedicated line quality, DDoS protection (\$20,000/yr), lower-cost firewall options (\$60,000 + \$10k/3yrs), and dedicated network management, the extra cost from other providers could be around \$70,000, which is not eligible for E-Rate discounts.



Managed Services TS003

Purchasing a LAN Maintenance agreement in conjunction with our Internet Services agreement will provide you support from the workstation to the Internet and/or Internet2. A LAN Maintenance Agreement can be purchased in several options.

1. Base LAN Maintenance and Installation which provides:

- Installation or reconfiguration of servers, server OS, and server applications
- Router configuration, support, and real-time monitoring
- Cisco, Dell, HP, and Apple core network switching equipment management experience
- ASA configuration and support
- Next-gen firewall configuration and support
- Workstation/laptop setup, imaging and updates
- Wireless install and configuration
- Software updates and installation
- iPads/Chromebooks/Windows tablets installation and configuration

2. Help Desk Support – With help desk support, you receive everything above plus Region 16 will send a help desk technician to your district for a defined number of days per year to carry out standard help desk functions.

3. Proactive Network Monitoring on up to 10 devices (districts can purchase extra devices in packages of 10). With the use of a purchased software package, Region 16 will proactively monitor your district's network to identify problems before they happen and assist in troubleshooting once inevitable problems do occur.

23-24	Contract Details	Contact	Comparison
51	<p>A La Cart</p> <p>Network Support Minimum 40 hours at \$106 / hr Additional time (purchased after 9/1 will cost \$112.50 / hour in 8 hour increments)</p> <p>Help Desk Support TX-Help free with purchase Minimum 96 Network Support Hours @ \$106 per hour</p> <p>A. 96 hrs + 20 days = \$20,024 B. 96 hrs + 40 = \$29,024 C. 96 hrs + 80 = \$45,024</p> <p>Network Monitoring \$1,200 for up to 10 Devices \$1,800 comprehensive option</p> <p>Content Filter – \$1.80 per student Classwise – \$1.50 per student School Manager – \$2.40 per student</p> <p>Cybersecurity TX-Cyber and TX-Secure Free with purchase \$8,000 covers all cyber security services at one price *Districts with a student enrollment of over 10,000 will receive modified services.</p> <p>Additional Options Available Firewall - \$3,700</p>	<p>Michael Keough 806.677.5260 michael.keough@esc16.net</p>	<p>Network Support Market cost \$175-\$250 /hr</p> <p>Help Desk Support Market cost</p> <p>TX-Help Market cost \$1,500-\$3,500</p> <p>Network Monitoring Districts would have to pay an initial setup cost, use operational time to monitor devices, and pay between \$1,500 and \$3,000</p> <p>Content Filter \$6.50</p> <p>Classwise \$2,900 (1-1,000 students) \$3.25 / student for larger schools</p> <p>NetRef \$5-6 per student</p> <p>Cybersecurity Full Cost for Next Gen Firewall About \$57,000 6 years Additional \$13,000 on year 3</p>

Managed Services Bundle

23-24	Contract Details	Contact	Comparison
	<p>Network Support Minimum 40 hours at \$106 / hr Additional time (purchased after 9/1 will cost \$112.50 / hour in 8 hour increments)</p> <p>Network Monitoring \$1,000 for up to 10 Devices \$1,600 comprehensive option</p> <p>Content Filter \$1.50 per student</p> <p>Classwise \$1.50 per student</p> <p>School Manager \$2.40 per student</p> <p>Cybersecurity TX-Cyber and TX-Secure Free with purchase: \$8,000 covers all cyber security services at one price <i>*Districts with a student enrollment of over 10,000 will receive modified services.</i></p> <p>Firewall - \$2,500</p>	<p>Michael Keough 806.677.5260 michael.keough@esc16.net</p>	

Managed Services Additional Options

23-24	Contract Details	Contact	Comparison
	<p>Infosec Phish Sim and Training (TX-CyberSafe) \$1.75 per license</p> <p>Disaster Recovery \$0.00 up to 1TB provided by EDNET \$750/yr for each additional TB</p>	<p>Michael Keough 806.677.5260 michael.keough@esc16.net</p>	

Videoconference Field Trips ES010

This contract will pay the program fees for a wide variety of videoconference enrichment programs for students. School districts will be able to schedule 10 field trips of their choosing during the contract year. Districts have the option to attend additional sessions scheduled by other districts, as available. Districts may elect to purchase additional field trips with the basic package of 10.

23-24	Contract Details	Contact	Comparison
1	<p>\$1,500 for videoconference sites 10 field trips included Option to attend additional sessions scheduled by other districts at no charge. Additional field trips may be purchased for \$150 each</p>	<p>Michael Keough 806.677.5260 michael.keough@esc16.net</p>	<p>The ESC is a pass through entity only on this product. We negotiate for better pricing on your behalf.</p>

VOIP Services TS010

Voice over Internet Protocol (VoIP) is the routing of voice conversations over the Internet or through any other IP-based network. VoIP offers more features and communication tools than traditional telecom and is easier to manage. School district offices and remote workers communicate easily and at practically no additional cost. VoIP delivers the flexibility and scalability of Internet communications. Customers no longer depend on hardware or locations for their telecom needs. VoIP moves, additions, deletions and changes are done via the web by ESC16 staff. System upgrades are done automatically, ensuring that your district has access to the latest VoIP technology.

- Delivers enterprise type features
- Reduces cost of ownership for districts
- Increases district communications, work efficiency, and productivity
- Calls made via SIP equals free long distance

23-24	Contract Details	Contact	Comparison
29	<p>Webex License \$6.71 (per user, per month)</p> <p>Cisco IP Phone 8841 - \$5.77 leased (per phone, per month)</p> <p>The total monthly cost for licenses and leasing handsets is \$12.48 user/month</p> <p>Schools have the option to purchase the hardware phones upfront. The price for a Cisco 8841 is \$180.</p>	<p>Michael Keough 806.677.5260 michael.keough@esc16.net</p>	<p>Microsoft Phone System: \$8 - \$20 Zoom Phone: \$10 - \$20 RingCentral: \$20 - \$50 8x8: \$25 - \$55 Vonage Business Cloud: \$20 - \$35 Mitel MiCloud Connect: \$20 - \$40</p> <p>Hardware Cost Comparison</p> <p>Cisco IP Phone 8841: Lease: \$5 - \$10 Purchase: \$150 - \$250</p> <p>Yealink T42S: Lease: \$5 - \$10 Purchase: \$80 - \$200</p> <p>Grandstream GXV3370: Lease: \$5 - \$15 p Purchase: \$100 - \$300</p> <p>Avaya J169: Lease: \$5 - \$10 Purchase: \$150 - \$250</p> <p>Mitel 6867i: Lease: \$5 - \$15 Purchase: \$100 - \$300</p> <p>Panasonic KX-NT560: Lease: \$5 - \$10 Purchase: \$100 - \$250</p> <p>Setup \$1,500-\$4,500</p>



Services Provided at No Cost to Districts

- Non-financial shared services agreement with all districts in ESC 16
- Coordination of services with regional classes and partners
- Provision of all required statistical reports and data to TEA

Accountability & Assessment

- Accountability trainings for districts in Region 16
- Technical assistance related to accountability
- Results Driven Accountability (RDA) training, support, and technical assistance
- Support in interpreting data reports and understanding implications of ratings
- Support in goal setting related to student outcomes
- Training on the A-F Estimator
- Training and support on Texas Formative Assessment Resource (TFAR)
- Technical assistance and support on the Texas Interim Assessments
- Training and technical assistance on the Texas Performance Reporting System (formally TAPR)

Alternative Certification

- Liaison between ESC 4 and ESC 17 Alternative Certification candidates
- Information meetings, technical assistance, and support for those interested in Alternative Certification
- Liaison/Host site for the ESC 13 CTE Alternative Teacher Certification Program

Bilingual/ESL/Compliance

- Provide required basic training related to the identification, assessment and instructional programs for Emergent Bilingual students
- Provide technical assistance via phone or email related to compliance with state laws and TEA guidance for Emergent Bilingual students and language instruction programs

Career & Technical Education

- Provide technical assistance to school districts related to the Perkins V Act and the State Plan for CTE for developing and implementing quality CTE Programs (including programs of study), providing quality work-based learning opportunities for students, and aligning CTE programs to the labor market
- Provide professional development training that improves the quality of CTE teachers, faculty, administration, and counselors
- Technical assistance includes monitoring and evaluating program effectiveness, assuring compliance with all applicable Federal laws, and supporting relevant State data systems provided by email, telephone and on-site

Child Nutrition

- Training and technical assistance for School Nutrition Programs including National School Lunch Program (NSLP), School Breakfast Program (SBP), Seamless Summer Option (SSO), and Afterschool Care Program (ASCP), as well as Child and Adult Care Food Program (CACFP) and Summer Food Service Program (SFSP)
- Program support and training in preparation for Texas Department of Agriculture (TDA) administrative reviews as well as all program areas including but not limited to meal patterns, safety and sanitation, financial management, USDA foods usage, Special Provisions, and program policy and compliance updates
- Develop annual Cycle Menu and resources to meet meal pattern regulations
- Training to meet federal professional development requirements
- Annual summer workshop series to provide training for all staff as required by TDA

Counseling/Mental Health Services

- Counselor Legislative Update training
- Counselor Connect (virtual) - monthly
- Ethics
- Texas Model Guide Training
- Secondary Counselors 411
- Monthly newsletter
- Texas On Course
- FA and TASFA workshop
- Technical assistance
- Crisis support



Curriculum

- Technical assistance by phone and email for any educator in Region 16
- Instructional Materials Allotment technical support
- Teacher job fairs
- Disseminate information from TEA in all areas related to curriculum and instruction and principal leadership

DMAC

All DMAC PD that takes place at Region 16 is provided free of charge to districts who have secured the DMAC contract. (Customized DMAC PD on-site at districts is provided at the daily rate.)

- Technical assistance related to DMAC data disaggregation
- Technical assistance for user setup, data uploads, and troubleshooting
- DMAC User Meetings - Spring
- DMAC 3-day Academy - Summer
- Regional data uploads
- Quick click sheets provided to districts

ECI

- Identification of potentially eligible students
- Completion of transition notification and meeting
- Provision of evaluation data to districts to determine eligibility (within specific time periods)
- Participation in testing and ARD meeting
- Identification of AI/VI students
- Accessing AI and VI services
- Accessing durable medical equipment for transition to LEA services
- Augmentative communication devices

ESSA/Title I Part A

- Parent Involvement workshop
- Campus planning workshop
- Private, non-profit school workshop
- ESSA application and compliance professional development
- Comprehensive needs assessment professional development
- Equity plan training

General Services

- New superintendent orientation
- escWorks database for professional development, including teacher transcripts
- ESC 16 website
- On-line catalog of professional development
- Technical assistance by phone or e-mail
- Provide technical assistance to LEAs in completing the annual Consolidated Federal Grant application



Head Start

- Health
 - Coordinated special diets
 - Allergy plans
 - Screenings
 - Vision
 - Hearing
 - Dental
 - Lead
 - Hemoglobin
 - Connect dental and medical homes
 - Connect with specialists
 - Pay for follow ups/specialists
 - Pay for medications
 - Nursebased maternal education
 - Health education
 - Nutrition
- Family Services
 - Goal setting to strengthen family
 - Friends and Family CPR for parents
 - Crisis help
 - Parent curriculum
 - Parent meetings
 - Support positive attendance
 - Connect with resources (food, medical, clothing, food stamps)
- Eligibility, recruitment, selection, enrollment, attendance
 - Recruit and find children
- Education
 - Curriculum support
 - Coaching
 - Conscious Discipline
 - CPR/First aid certification
- Disability
 - Screener 45 days (dev/SE)
 - Disability specialist support (LSSP)
 - Mental wellness specialist support
 - Attend ARDs (need based)
- Mental Wellness
 - Behavior Coach
 - Connect to family counseling

HR–Personnel Services

- Job board posting services - local, regional and national (SchoolSpring)
- Technical assistance for posting jobs or troubleshooting the website
- Certification / employment concerns technical assistance
- Annual fingerprinting training
- Teacher Incentive Allotment technical assistance

Migrant

- Provide free annually required trainings and year round technical assistance for:
 - Identification and recruitment of migratory children
 - TX-New generation system database
 - Migrant student information exchange
 - Migrant needs assessment, service delivery and program evaluation
 - ESSA Consolidated Application (PS3103), Consolidated Compliance, and Random Validation Process
 - Parent Advisory Council (PAC) and Empowering Migratory Parents
 - A Bright Beginnings Early Childhood curriculum and program
 - Project SMART Migrant Summer School curriculum and program
- Identification and recruitment (ID&R) of all OSY year-round
- Supplemental recruitment for migratory children as needed year-round
- TX-New Generation System (NGS) for tracking migratory data
- Migrant Student Information Exchange (MSIX) nationwide migratory student move notices and data requests
- Conduct Eligibility Verification for LEAs and their TEA selected migratory families
- Act as the Designated Reviewer for all Certificates of Eligibility (COEs) from LEAs
- Conduct database quality control for ID&R, TX-NGS and MSIX to ensure data collection is accurate
- Disseminate TEA updates and program information to LEAs
- Monthly Region 16 Migrant Program Newsletter

School Improvement

- Accountability trainings for all districts in Region 16
- Required TEA SI trainings and TIP development support for all state and federally identified campuses
- Targeted support for Overall F and Comprehensive Campuses, including PD, leadership coaching, data analysis, implementation support, and coaching aligned to the ESF
- ESF Overview Trainings for identified campuses
- Accountability and Assessment Regional Council meetings and trainings
- Data analysis support for identified campuses (no charge); all other campuses (daily rate)
- ESF Diagnostic Process provided for identified campuses (no charge); \$5,000 for ESF-D opt-ins
- Technical assistance related to Accountability, Assessment, SI, Data, TIPs, and the ESF
- Customized PD sessions for identified campuses based on needs (no charge); all other campuses (daily rate)
- Support in goal setting related to student outcomes
- Training and support on Texas Formative Assessment Resource (TFAR)
- Technical Assistance and support on the Texas Interim Assessments
- Direct Support for the SI appeals process and other related statutes

School Safety Services

- AS+K Suicide Intervention Training
- Suicide Safer Schools Training
- Threat Assessment
- Trauma Informed Care
- Mental Health First Aid
- Psychological First Aid
- Prepare Crisis Training
- Substance Abuse
- Bi-monthly Newsletter
- Technical Support with TEA Compliance

Special Education

Almost everything we do in SPED is free except for direct services for students.

Train and implement state required training and coaching sessions for 9 State Initiatives (aka networks)

- Training, technical assistance, resources and support for all areas of Special Education for schools, families and community agencies
- Sessions/support to include:
 - Paraprofessionals
 - Reading by Design
 - Master scheduling
 - All things PLAAFPs/IEPs/Progress Monitoring
 - Accommodations/modifications
 - Inclusive services and practices
 - STAAR accessibility
 - STAAR Supplemental Aids (Math and Science)
 - STAAR All Access Pass
 - Autism 101
 - Differentiated Instructional Tools
 - Juggling Modified Curriculum in the Gen Ed Setting
 - Co-Teach
 - Inclusion 101
 - Grading and Progress Monitoring
 - Universal Design for Learning
- Observe classrooms and make recommendations for Classroom Amplification Systems
- Loan out for trial period Classroom Amplification Systems—recommend accommodations that fit specific needs
- Training, technical assistance, resources and support for behavior
- Disseminate information from TEA in all areas related to special education
- Federal and State compliance monitoring (DMS, RDA, SPP, Self-Assessment, Cyclical monitoring, desk reviews, and/or targeted reviews)
- First point of contact for parents, prior to TEA
- Support for School Districts in Evaluation and Assistive Technology through lending libraries (evaluation protocols)
- On-site professional development and PLCs
- Intensive and strategic on-site teacher coaching
- Assist LEAs with timelines for policy and procedure linkage, as well as mandatory documents posted to district websites for state and federal compliance
- Monitor submissions of grant assurances and compliance with other state timelines
- Monthly legislative and hot topic legal topics presented by Legal Counsel Monthly for LEA Directors
- LEA Director Meetings
- 2-day SPED Camp
- Intensive Support Series developed for new SPED teachers
- Ensure legal compliance using Legal Framework to implement state initiatives and team support (meaning, when we get questions, we go back to and reference Legal Framework and ensure the suggestions and answers are based on legal requirements)
- Region 16 pays the registration fee for students with visual impairments from our region to attend cluster conference each year (no cost to the family or district) and provides a staff member to work the camp
- Direct Services for Special Education in the areas of Teacher of Students with Visual Impairments (TSVI), Certified Orientation and Mobility Specialist (COMS), and Teacher of the Deaf and Hard of Hearing (TODHH) - \$150 per student visit, \$75 per virtual ARD under 1-hour, \$150 per virtual ARD meeting 1-hour or longer, \$150 per face to face ARD, and \$600 per evaluation.
- Non-violent crisis Intervention training—hire Handle w/ Care trainers to train LEA ToT in restraint and de-escalation as well as the required annual recertification

- Region 16 consultant then supports LEAs through on-site support of HWC training in an emergency situation (training someone that was involved in restraint that had not previously been trained)
- Support campuses in their decision-making processes of building campus discipline policies and procedures through extensive PBIS training
- Provide teachers/campus staff with instructional tools and resources for behavior management
- On site support for each LEA in cyclical monitoring review
- Evaluation planning
- Ethics and Culture training (required for LSSP license renewal)
- SLP ATSHA credits per sessions that qualify
- Provide testing kits and protocols
- Consulting assistance for LEA staff by phone and e-mail
- Six Texas Dyslexia Academies-Reading by Design
- Collaborate with Dyslexia Program providers and administrators
- Provide communication with expectations around changes in dyslexia handbook
- Assisting LEAs to ensure dyslexia procedures meet TEA requirements

STAAR Coordination

- Annual TEA required trainings and technical assistance
 - STAAR
 - STAAR Accommodated
 - STAAR - L
 - STAAR Alternative
 - Test Security



Technology

- eSports Conference
- Help desk / ticket system (TX-Help - txcsp.net) for schools to use (districts must be a customer of LAN or internet services)
- Members of EDNet get 1 TB of storage
- EdHive Organization Chart Management System
- Schools that buy our Cyber-Security Contract get unlimited support hours for consulting
- Internet services customers get free monitoring of circuits
- CTR Reports (Internet Services) –The CTR report is a great tool for districts to bring to their board regarding services they buy from Region 16
- TETN Network at ESC 16
- Technology Solutions meetings for Technology Coordinators TAG (4-6 times per year)
- E-Rate training and support [3] [4]
- SB820 training and support
- SkillSets Online Technology Training Jan 2022 - Jan 2025 (possibly beyond)
- R16.us branded URL shortening system (each school gets their own r16.us/xyzisd/shortname)
- Customized contract - contact Technology directly for these services:
 - Network cabling installation

TSDS/IMS

- Basic TSDS data support
- Provide TSDS data collection information and assistance to district TSDS Coordinator
- Ensure that all fatal errors are corrected and district submits a fatal-free file
- Provide TEAL management and support
- Provide Unique ID Assignment and Enrollment tracking support
- Provide training, general review and support in the areas of Student Attendance Accounting Handbook (SAAH), Financial Accountability System Resource Guide (FASRG), TSDS Web-Enabled Data Standards (TWEDS), and Chapter 37 Discipline



PSLA/TASA Study Group (RAC) Meeting Dates Region 16 Education Service Center

AUG	Friday, August 30, 2024	Regional Advisory Council / ESC Board of Directors Joint Meeting – Lecture Hall	ID 947178
SEPT	September 13-16	Region 16 Fall Meeting	
OCT	Wednesday, October 9, 2024	PSLA – Panhandle Conference Center (9:30am) TASA Study Group – Lecture Hall (11:00am)	ID 990280 ID 990215
NOV	Wednesday, November 6, 2024	TASA Study Group – Lecture Hall (10:00am)	ID 990216
DEC	Wednesday, December 11, 2024	TASA Study Group – Lecture Hall (10:00am)	ID 990217
JAN	Tuesday, January 28, 2025	TASA Midwinter Conference Breakfast - Austin, TX (7:30am)	ID 990218
FEB	Wednesday, February 12, 2025	PSLA – Panhandle Conference Center (9:30am) TASA Study Group – Lecture Hall (11:00am)	ID 990281 ID 990219
MAR	Wednesday, March 5, 2025	TASA Study Group – Lecture Hall (10:00am)	ID 990223
APR	Wednesday, April 9, 2025	PSLA – Panhandle Conference Center (9:30am) TASA Study Group – Lecture Hall (11:00am)	ID 990282 ID 990224
MAY	Wednesday, May 7, 2025	Regional Advisory Council TASA Study Group – Lecture Hall (10:00am)	ID 990225
AUG	Friday, August 29, 2025	Regional Advisory Council / ESC Board of Directors Joint Meeting – Lecture Hall (10:30am)	ID 990226

Superintendent Hot Topics – Weekly on Wednesday at 1:00 pm

24-25 PAASB Meetings

OCT	Thursday, October 3, 2024	6:30pm	ID 992994
JAN	Thursday, January 9, 2025	6:30pm	ID 992996
APR	Thursday, April 3, 2025	6:30pm	ID 992998

Thank you!



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