

## Coaching through the Landscape Analysis Reflection Conversation

### SCENARIO

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As you begin to share the noticings and wonderings from the Landscape Analysis with the superintendent, he begins to sit back in his chair, crosses his arms, and proceeds to share that a specific portion of the data really bothers him.

“How could I not know that this is what we were going to see in this data? I am the superintendent. Now what? This is awful,” he says.

### CHALLENGE

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We invite you to practice the “secret sauce” of building a habit of curiosity: a little less advice, a little more curiosity.

### PLAN YOUR APPROACH

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Possible coaching questions to draw the best from the inside out:

## Coaching the Steering Committee through the Development of the Envisioned Student Experience

### SCENARIO

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The Steering Committee is fired up about the development of the envisioned student experience following the Landscape Analysis Reflection Conversation. With a wealth of experiences, they are “all in,” but strong personalities in the room are continually going back to “the way we have always done it,” regardless of the data that was presented.

### CHALLENGE

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We invite you to the “sand of coaching,” using coaching questions to facilitate the discussion, shifting the sand to consulting or mentoring only as needed if you discern that the need to “fill their toolbox” is necessary.

### PLAN YOUR APPROACH

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Possible coaching questions to draw the best from the inside out:

## Coaching the Steering Committee through the Drafting of Student Outcome Goals

### SCENARIO

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Following the development of the envisioned student experience, a couple of Steering Committee members have expressed their feelings of being overwhelmed with all there is to do. As you begin to coach through the drafting of the student outcome goals, a district director shares her concern that the strategic plan will not have an impact on student outcomes, but will just be another “plan on a shelf.”

### CHALLENGE

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How might you coach through the drafting of student outcome goals after hearing this stated?

We invite you to listen, paraphrase, and question; “shifting sand” if necessary.

### PLAN YOUR APPROACH

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Possible coaching questions to draw the best from the inside out: